



# Professional Services

## Our Team is an Extension of your Team...

Whether you're looking for training to help you get the most out of your software or simply want to benefit from our expertise and economies of scale in catalogue management, our professional services team is happy to assist. With over 15 years' experience in the procurement and finance industry, you can be sure you're leaving things in a safe pair of hands.

### Free Half-Day Value Assessment Review

We recognise that Buyers may need additional support to help you realise the full benefits of your eMarketplace. Our Value Assessment Review highlights any areas which may be preventing you from getting the most out of your eMarketplace and we offer recommendations that will assist you in achieving your goals. The assessment is based around discovery of your current catalogue spend and will explore your existing organisational processes. Output from the session will be a full assessment of the gaps between your current and desired situation with recommendations to help you achieve your goals.

### Training Packages

Having an eMarketplace is great, but unless all your users are purchasing through it, you're probably not achieving the savings that you could be. Why not opt for one of our training packages to ensure that you're capturing maximum spend through your eMarketplace? Our training is particularly suited to Buyers who are seeing lower than expected levels of usage, have recently experienced high staff turnover or are simply in need of a refresher on how to use the solution. It will also help you keep up-to-date with recent enhancements to our spend management solutions. You can choose from one of three different packages according to your preference - Remote Academy, On-Site Academy or Tailored Academy.

### Catalogue Management

Maintaining product and Supplier data can be a significant drain on resources for many organisations today. Why not let someone else do the work for you and free up resources which could be better used elsewhere? Our dedicated UK-based team currently manages over 11 million items for Suppliers. We can classify your data, improve data quality and load in product and price files to help you negotiate better pricing, set up renewal alerts to assist with contract management and provide you with a monthly spend review to enable you to manage your spend more effectively.

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