



Do you have complete visibility of your organisation-wide spend to enable better decision-making?

Many CFOs and financial controllers have recognised that a spend analytics solution can play a key role in enabling them to streamline processes, cut costs and manage tail spend more effectively.

Our Spend Science solution can help you meet the following challenges:

- **Tail Spend Trauma** – it can be difficult to manage tail spend and gain complete visibility of spend from all your different Suppliers. Where do you start when it comes to Supplier rationalisation?
- **Contract Compliance** – managing multiple Supplier contracts can be a real headache, with non-compliant spend and approved Supplier management costs being prevalent. What's more, volume rebates are frequently missed out on but the potential for cost savings is unknown due to lack of visibility.
- **Working Capital and Accounts Payable Turnover Challenges** – missed early payment discounts, over payments and difficulty reporting on payment terms means that you may not be realising the savings you are due. Invoice fraud may also be slipping under the radar but how do you spot it?
- **Purchase Price Variance** - you're not necessarily being invoiced at the contract price, getting the best price in the market or being billed consistently for the same product / service across the organisation but you have no easy way of controlling this or identifying purchase price variance. Where do you start, especially when you may even have multiple sources of data with differing classifications / categorisation?
- **Budget Exposure and Maverick Spend** - Non-PO and off-contract spend is a big issue but can be difficult to identify and control. Are you experiencing potential budget exposure and additional invoice management overheads? How much accounts payable resource is spent on chasing and processing non-approved Suppliers?

Improve Spend Visibility and Manage Tail Spend Effectively with Spend Science

Our intelligent data cleansing and enrichment solution enables you to gain full visibility of Supplier records, consolidate Suppliers and classify tail spend to line-item level. Effective Supplier information management reduces regulatory risk and enables you to ensure that Supplier contracts are adhered to. Greater visibility of spend also enables you to identify purchase price variance, ensure consistent invoicing and billing, and tackle maverick spend head on.

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